



Motaseem Khashoggi Law Firm

Established in 1994



www.khashoggilaw.com



The **Motsem Khashoggi Law Firm**



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Motsem Khashoggi Law Firm

I. MKL Overview

Motsem Khashoggi Law Firm

MKL is a multi disciplinary saudi law firm established in 1994 by Harvard graduate Motsem Almotazbellah Khashoggi. With offices spread across Saudi Arabia including the cities of Jeddah, Riyadh and Al Madinah and strategic partners located worldwide, MKL is renowned for its representation in all major practice areas and its expertise in serving local and international clients from both the public and private sectors.





Globalized Integrated Service



Alongside the firm's rapid growth within Saudi Arabia, Our consistent development of strategic partnerships with leading firms across the globe for the past 27 years enables us to provide the client with expert customized solutions to meet your legal needs at all levels. Our use of advanced and secure communication technology keeps the client connected with our offices and offers the client integrated access to our wide network of expert teams.

The firm is broadly organized into five practice departments: Corporate (local and international) Litigation including arbitration, Real Estate, Public Sector and Investment. Our professionals interdisciplinary expertise and in-depth industry knowledge assure that the client receive streamlined, value-added service regardless of the nature of your legal needs.





Comprehensive Expertise



We believe providing the best legal services in today's borderless economy requires a diverse and broad ranging professional team. MKL's team of legal experts consists of skilled multilingual lawyers of different nationalities trained in various legal systems. This helps us address our clients' needs with a multidimensional perspective and deliver some of the most comprehensive and innovative legal solutions.



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II . Professional Services

Corporate

Our corporate department provides a full range of corporate and commercial legal services related to the formation, registration, operation, restructuring and dissolution of corporations and partnerships. This department caters also for foreign investment companies that need to be registered through Ministry of investment (formerly SAGIA). We serve clients intending to establish corporations by drafting all the founding legal instruments including articles of association and following through with procedures of various government authorities until the issuance of the company's commercial registration certificate and registration in all governmental bodies is finalized to initiate company operations. Our corporate clients vary from investment banks, commercial banks, governmental entities to other private and public organizations with an increasing portion of services devoted to corporation finance, mergers, acquisitions, project financing and corporation department restructuring.



Real Estate



The firm takes pride in representing leading real estate corporations. Through dedicatedly working for our clients, we have accumulated experience in all aspects of secured real estate lending, representing institutional lenders, developers and investors.

Our real estate group works in conjunction with other groups in the firm in advising clients regarding government regulations and reporting requirements.

Mergers and Acquisitions



We advise corporations and investment bankers to develop acquisition and defense strategies in cases of take-over and acquisition transactions and follow through with related government agencies.



Funds Formation



MKL Private Investment Funds Team represents clients in the formation of a wide variety of domestic and international private investment funds, from start-up funds to funds of up to several billion in assets under management.

Members of our team advise clients on all aspects of fund formation, from achieving a tax-efficient structure and compliance with applicable securities laws, to ancillary objectives such as adviser registration and personal tax planning for fund managers. Able to advise on every type of fund formation: venture capital, fund of funds, private equity, evergreen, growth equity and other managers at all stages and sizes, from individual angel funds to billion-dollar institutional funds.

Fund counsel on several fund formations for many VIP clients: National Commercial Bank (NCB) - Akar Company- Mawten Company Asset-Related Financing.



Asset Related Financing



We cover cases related to real estate project financing, since our experience in the real estate business includes public tenders, real estate contributions and organizing legal relations between the individuals in the real estate entity.

Public Utilities



We represent and advise clients in diverse matters concerning the regulation and operation of public utilities including telecommunication-electricity and water desalination activities, power, infrastructure and legal framework including but not limited to: identifying the relevant stakeholders and regulations, contacting such stakeholders and presenting an overview of required actions to be taken ensuring the setting of adequate framework and the drafting of national policies for such national initiatives.



Securities



We help clients comply with securities regulations involving public and private offerings, tender offers and proxy statements. We frequently assist our international clients with the transnational aspect of securities law.

Labor/ Employment



Ministry of Labor
Kingdom of Saudi Arabia

The firm specializes in defending employees in court for claims of wrongful discharge, breach of employment contract and discrimination, in addition to advising employers to comply with related labor laws.



Islamic Finance



Our services also include structuring all types of business transactions while ensuring their compliance with Shariah Laws. This department cooperates with various Islamic institutions in the Kingdom to provide clients with innovative and up-to-date legal services in Islamic Finance.

International Trade and Customs



The international trade and customs department deals with issues pertaining to antidumping and countervailing duty investigations, unfair import-export licensing and controls enforcement. Furthermore, we assist clients in obtaining favorable duties and avoiding enforcement action such as seizure and penalties.



International Corporate Law

Intellectual Property



Through our international affiliate firms, MKL represents a number of investment banking firms and corporate clients in a variety of transnational transactions, including swaps and other derivative actions.



Intellectual property matters handled by the firm range from registering trademarks to combating commercial fraud in Saudi Arabia as well as throughout the GCC by means of raids and litigation.



Immigration



We work with various Saudi agencies, embassies and consulates around the world in order to obtain visas for our clients' foreign employees. In addition, we assist our corporate clients in complying with Saudi immigration laws in order to avoid employer sanctions and discrimination lawsuits.

Energy



Our clients' spectrum also includes individuals and entities from the electric, hydroelectric, oil, natural gas, nuclear and renewable energy and other parts of the energy sector that the firm advises about existing and developing regulations that might affect them.



Environment



Our attorneys advise clients in all areas of environmental law, including hazardous and toxic substance regulations, air and water pollution, clean-up and cost recovery, land use regulation and business planning related to issues in the energy and environmental fields and all local and international licenses needed to comply with applicable environmental laws.

High Technology



We assist our clients in high technology start-ups, financing and licensing in import, export and distribution of such technology, contracts and agreements.

Leasing



We represent parties in the leasing sector including equity investors, borrowers, lessees, leasing companies and investment bankers and provide legal advice on all matters related to leasing equipment and means.



Legal Services to Embassies & their Nationals



Philippine Consulate General Jeddah



Consulate General Of The United States -Jeddah



Consulate General Of Italy -Jeddah



British Consulate General -Jeddah



Consulate General of the Republic of Indonesia



Philippine Consulate General Jeddah



MKL provided a legal service to all Filipino nationals residing in the western region of KSA. Our team have assisted a total of over 200 Filipinos involved in various cases. It is our commitment to total quality service, bringing the usual legal practice beyond the client's expectation, such as assigning a highly trained coordinator with their same nationality to facilitate communication between our lawyers and clients; creation of a 24/7 service hotlines; submission of regular monthly case status reports and special reports on significant case's development.



British Consulate General Jeddah - Consulate General of the United States



The American Consulate and British Consulate in Jeddah made several case referrals to their residing nationals to MKL. Our legal team was able to remarkably deliver all cases with full resolution in favor to their nationals/clients.



Consulate General of the Republic of Indonesia-Jeddah



MKL and the Indonesian consuls are currently working out to establish partnership as an exclusive legal service provider to their nationals working and residing in Saudi Arabia.



Consulate General of Italy - Jeddah



MKL have worked with the Consulate General Italy in Jeddah in several legal requirements and their establishment of office building in Jeddah. MKL and Italian Consulate has a remarkable affiliation



MAIN PROJECTS EXECUTED

1. Power & Energy Sector

MKL had participated in the consortium that had drafted King Abdullah City for Atomic and Renewable Energy (KA-CARE) legal framework and national policy (identifying relevant stakeholders and regulations, communicating with the stakeholders and KA-CARE leaderships and finalizing required task (setting the required legal framework and drafting the national policy).



2. Medical Public Sector

MKL is the legal advisor for King Abdullah International Medical Research Center (KAIMRC-NGHA) and further had assisted KAIMRC in its negotiations with international medical research centers and drafting required contracts and overseeing the parties' compliance in their implementation of such agreements. Furthermore, MK had assisted KAIMRC to identify the proper organizational structures to be incorporated facilitating its entry in the variant ventures with international entities.



MAIN PROJECTS EXECUTED

3. Mergers & Acquisitions

MKL still serves as the legal advisor to Brunei Investment Association and other local entities in their Mergers and Acquisitions for variant investments in the Kingdom of Saudi Arabia involving real estate development projects and corporate acquisitions.

4. Urban Development and Real Estate Companies

MKL had served Al Balad Alameen, a joint stock company established by a royal decree, specialized in urban development setting its required corporate governance in compliance with the Kingdom's regulations and requirements, reviewing Al Balad Alameen contracts with other business associates and drafting required contracts ensuring Al Balad Alameen's best interest. Moreover, MKL had assisted Al Aqaar Holding, Al Shamiah Urban Development, Mono Rail Company and other local entities in their incorporation, legal framework and drafting of main operational contracts.



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**OTHER SPECIAL CASES
& PROJECTS EXECUTED**

1

Legally represent the Khashoggi family in front of criminal court in Saudi Arabia in the high profile case of Jamal Khashoggi.



2

Drafting the new and revised Saudi environmental law and the restructuring of the environmental agencies.



3

Settling a high profile dispute between high net worth (HNW) amicably worth several Billion of Dollars.



4

Established a "Saudi" trust locally for a multibillion dollar business portfolio of over 45 companies in oil & gas.



5

Restructuring the largest shipping and logistical company in the region managing over 30 ports.



6

Restructuring a family estate worth over 25 billion of dollars.





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